

Message Text

CONFIDENTIAL

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41

ACTION AF-08

INFO OCT-01 ISO-00 SS-15 PM-04 SP-02 NSC-05 EB-07 CIAE-00

INR-07 NSAE-00 DODE-00 COME-00 L-03 AID-05 MC-02

TRSE-00 /059 W

----- 077187

R 171517Z SEP 76

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 6829

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E.O. 11652: GDS

TAGS: MMOL, EQIP, BEXP, NI

SUBJECT: NIGERIAN AIR DEFENSE RADAR PROJECT

1. AIRATT HAS LEARNED FROM VISITING CARDION ELECTRONICS REP GORMAN THAT NIGERIAN AIR FORCE WING CMDR. MUAZU, ATS SIGNALS CHIEF, INTENDS SEND CLASSIFIED LTRS SOON ASKING COMPANIES INTERESTED IN AIR DEFENSE RADAR PROJECT TO MAKE PRESENTATIONS TO NIGERIAN SUPREME MILITARY COUNCIL (SMC), PROBABLY IN OCTOBER. TO OUR KNOWLEDGE, THIS WOULD BE FIRST SUCH PRESENTATION TO SMC. EVENT SHOULD BE HANDLED DISCREETLY WITHOUT PUBLICITY.

2. MUAZU ALSO INDICATED TO GORMAN THAT HE MAY ASK FOR PRESENTATION ON 300-MILE RADAR AS WELL AS STANDARD 240-MILE RADAR BECAUSE CONSIDERATION BEING GIVEN SITING UNITS 60 MILES INLAND WHILE MAINTAINING 240-MILE RANGE SEAWARD. THIS PRESUMABLY WOULD INCREASE PROJECT COSTS GREATLY.

3. SUGGEST AMERICAN COMPANIES INTERESTED BE ALERTED. IN ADDITION CARDION ELECTRONICS, WOODBURY, N.Y., THEY ARE TEXAS INSTRUMENTS, DALLAS (REPRESENTED IN NIGERIA BY MUNICH-BASED ROBERT DAVIS) AND WESTINGHOUSE DEFENSE AND ELECTRONIC SYSTEMS CENTER, BALTIMORE, MR. CALVERT PHILLIPS. ALL PARTICIPATED IN JANUARY AVIATION AND GROUND SUPPORT EQUIPMENT TRADE MISSION HERE AND ALL RESPONDED AN EARLIER NIGERIAN AIR FORCE INVITATION THIS PROJECT.

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4. IF PRESENTATION TAKES PLACE, EMBASSY PREPARED ASSIST
WITH SLIDE OR MOVIE EQUIPMENT IF DESIRED BUT WOULD APPRE-
CIATE PRIOR NOTICE TO ENSURE THAT SPECIFIC EQUIPMENT
AVAILABLE HERE.
EASUM

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NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: RADAR EQUIPMENT, WARNING SYSTEMS, PROGRAMS (PROJECTS), PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Draft Date: 17 SEP 1976
Decapton Date: 01 JAN 1960
Decapton Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: CunninFX
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976LAGOS10713
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D760353-0814
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760950/aaaabqdn.tel
Line Count: 66
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: CunninFX
Review Comment: n/a
Review Content Flags:
Review Date: 26 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <26 JUL 2004 by ullricre>; APPROVED <18 OCT 2004 by CunninFX>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: NIGERIAN AIR DEFENSE RADAR PROJECT
TAGS: MMOL, EQIP, BEXP, NI
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006